

JoAnn P. Forance

BIO BY OTHERS:

JoAnn is a graduate of Kent State University who has experienced a well-rounded career life. Her many jobs included mother, school teacher, accountant, and later, as a hobby, selling real estate in affluent suburbs of Boston. Though successful in these jobs, her best accomplishments were starting and/or building multi-million dollar companies. As original founder, manager and owner, she propelled two businesses into very successful concerns. She incorporated J P and Concepts Co. in November of 2002. After the loss of her husband and subsequent adjustment the company was launched in 2008 with active contracts in 2010 and continued growth since. She continues to support and promote women in business and seeks more participation, opportunity and fairness for all women held businesses.

JoAnn P. Forance learned to build a railroad with her father when they started a railroad construction company in northeastern Ohio. She learned to estimate projects; then with a hard hat, alongside her dad, she observed to learn the railroad construction business from the bottom up. She acquired business skills with *on the job performance* including laboring, operating and supervising; *administrative* duties included bidding, estimating, site review, purchasing and all facets of the railroad construction industry. She became cost and budget conscious assuring company growth and expansion.

Ms. Forance is an executive who is responsible, reliable and friendly with the ability to successfully manage a multimillion dollar company with outstanding people skills. She has efficient yet analytical organization skills with the ability to focus on tasks to speedy, positive and profitable completion.

BIO BY ME:

I am JoAnn P. Forance. This is my history:

Out of college, I taught second grade in a local Catholic school but quickly found I had a passion for entrepreneurship. As a young person, throughout college, and for ten years thereafter, I actively participated, learned the scope of building a railroad from the bottom up, worked with crews in the field, helped establish and manage a major family-owned railroad construction company that grew to have a nation-wide clientele. I left this business to use my accounting degree to independently found and direct a specialty contractor accounting computer Software Company in Michigan. After another decade of continually growing this enterprise to have a nation-wide client base, with over 30 programmers on staff, I sold the firm to a Canadian software company. I then became co-owner and COO for a major ambulance service with 150 employees and 50 comprehensive emergency care vehicles that served Eastern Massachusetts. My first major failure occurred when I attempted to retire in Florida. I very shortly discovered that I was just not capable to address the mandates of this assignment. So, I founded J P and Concepts Company (“JPCO”) which is project-specific materials procurement and specialty Railroad Construction Company having current certifications and accreditation in 26 states and nationwide recognition as a Women Owned Business. I hold one device patent, and am currently working on others.

A final thought so as to not remotely suggest that I have had no “Life” outside of my work: absolutely and certainly the most rewarding and challenging careers I undertook was that of simultaneously being a spouse and mother. My greatest legacy is my two sons, eight grandchildren and four great grandchildren.